

# Better Partners. Better Products. Better Outcomes.

*Success from initial concept through  
final delivery with Vulcraft*



---

*Construction is a demanding  
and complex industry.  
No two projects are exactly alike.*

Vulcraft has spent over 70 years assessing potential challenges and developing innovative and effective solutions that produce positive results.

Our history of progressive business and product solutions has allowed Vulcraft to consistently provide exceptional service. At one point in Vulcraft's history, when the lack of reliable sources of raw steel was adversely hindering the ability to supply products to our customers, we made the remarkable yet costly decision to build our own steel mill to alleviate the problem.

We believe this type of unwavering commitment is paramount in remaining the leader in the industry, and you can rely on Vulcraft to provide this unequaled level of service. No one can do what Vulcraft does, because we've perfected what we do over time. We have overcome the challenges of yesterday and will continue to grow to solve the challenges of tomorrow.

## **At Vulcraft, behind everything we do is our desire to achieve better outcomes through innovation and collaboration.**

By leveraging our advanced detailing technology and better, more innovative products, we have what it takes to get the job done right. And we're committed to being the best partners we can be at every stage of the project. With our local sales teams, assured steel supply, just-in-time fleet and vetted carrier service, we have the people in place to deliver.

This all adds up to a measurable competitive advantage when bidding projects. The level of commitment to our customers is what differentiates Vulcraft and is ingrained in our culture.

The collective purpose is to help you get things done right the first time, with quality products, in fewer steps, with less manpower, giving you the reassurance that Vulcraft will deliver a better outcome.

### *Cover image*

AISD Performing Arts Center | Austin, TX | Winner in the education category, NuHeights Design Awards 2016



# Experienced enough to help. Close enough to care.



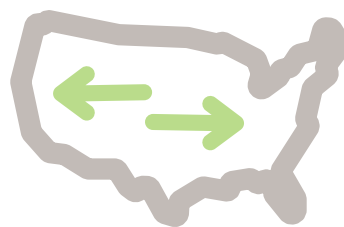
*The sales team from Hoover, Alabama*

One of our highly trained teams ready to assist you  
from concept through delivery.



*There is no substitute for experience.*

Our experienced and highly trained staff can shave valuable time off your project from initial concept phase through final delivery.



*Always there to assist.*

Sales teams can respond quickly to issues and typically be in the field within a day, reducing costly time delays.

## Sales teams where they make sense, near you

At Vulcraft, being local allows us to get to know the people and companies we do business with. Call on a Vulcraft sales team representative, and it turns out you probably know them. They are part of the community you live and work in. They're not in a call center several states away or even outside the country.

We believe our sales team is an extension of your company. They're there where you need them, when you need them. Ready to work together and go the extra mile – proving that better partners lead to better outcomes.

And because they're local, they can respond quickly to issues and typically be in the field within a day, reducing costly time delays.

Our experienced and highly trained staff can shave valuable time off your project from initial concept through final delivery and work directly with architects and engineers with preliminary designs and unique profile situations.

Our sales teams are the face of our company and exemplify the ethical culture Vulcraft was founded on. The high level of assurance and trust they build with customers helps ensure success time and time again.



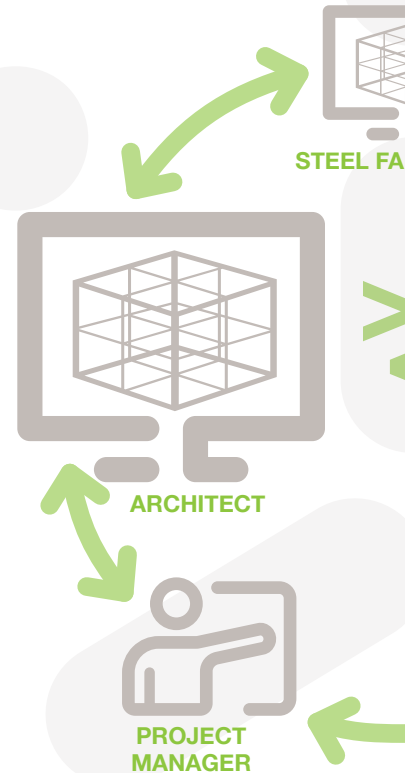
*Ecospan® is the right fit for multistory construction.*

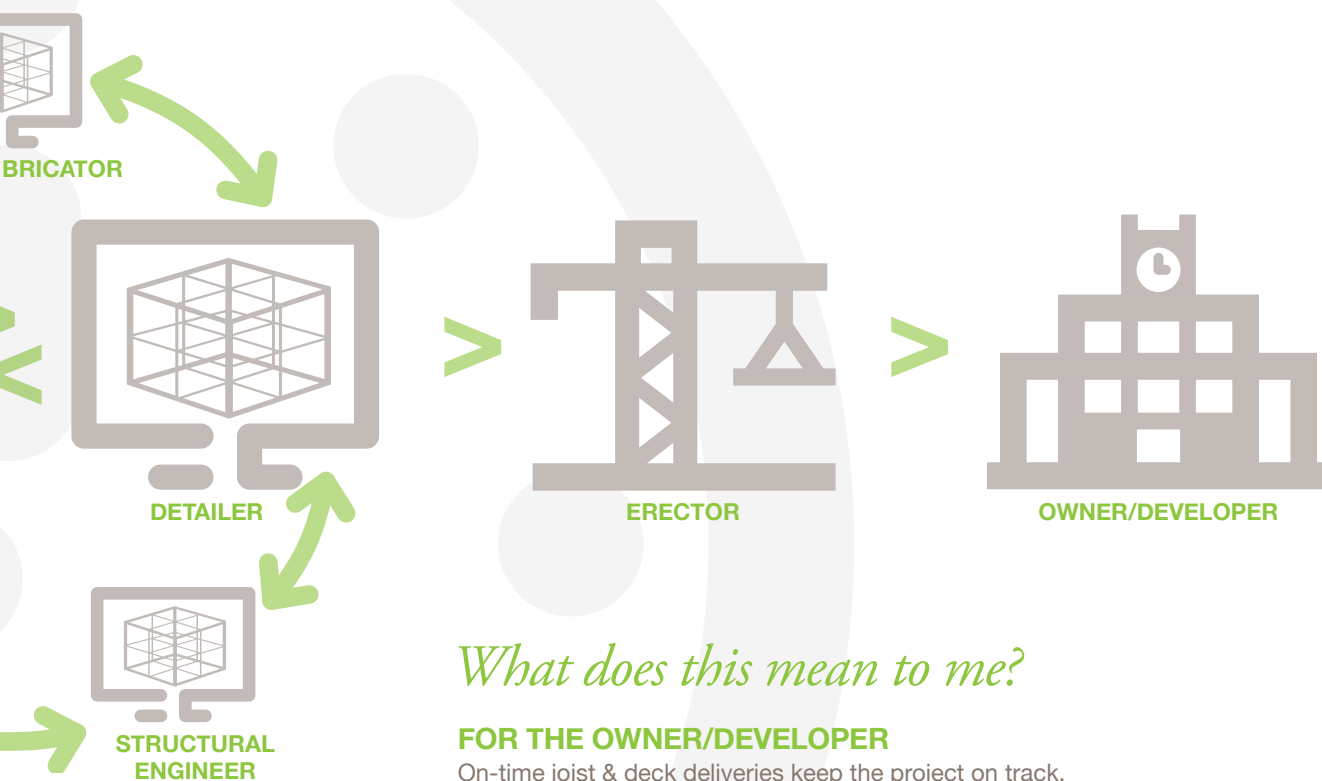
The Ecospan® Composite Floor System provides open web structural components with a lighter weight composite design for elevated floor construction. It uses a unique configuration of components with high strength-to-weight ratios that allow for longer spans, shallower floor depths, greater rigidity and enhanced performance – without sacrificing aesthetics.

# Technology is a time saver. Enhanced project workflow is a game-changer.

Vulcraft is committed to changing the way we plan, design and construct buildings by implementing advanced technologies at every phase of the project. Our detailing software and related services can streamline communication and collaboration through the design-build process – which makes coordinating with other trades easier and more efficient. Our unique solutions can enable architects, engineers, fabricators, contractors, construction managers and building owners/occupants to achieve greater efficiency and insight. Vulcraft is your partner for solutions that blend technical innovations with practical features to solve today's business challenges. Together, we can achieve transformative results.

And our Project Managers are a big part of those results. They ensure that every detail after the sale is taken care of – giving you peace of mind and allowing your projects to prosper. We assign each job a dedicated Project Manager to provide post-sale communication and collaboration, offer more accurate, up-to-date delivery information, and make certain the completed project is a success. Your Vulcraft Project Manager will regularly review the scheduling and delivery needs for your project to ensure all is in order and on time – because we know the importance of providing what you need, when you need it.





## *What does this mean to me?*

### **FOR THE OWNER/DEVELOPER**

On-time joist & deck deliveries keep the project on track.

### **FOR THE ARCHITECT**

Architects can see models that assist in project communication and early clash detection.

### **FOR THE ENGINEER**

Value engineering is easier with local sales offices and BIM models.

### **FOR THE FABRICATOR**

Most of what Vulcraft does is for the benefit of the Fabricator to save time.

### **FOR THE GENERAL CONTRACTOR**

Integrated Project Delivery with BIM modeling speeds up and clarifies construction communication.

### **FOR THE ERECTOR**

3D modeling makes it much easier to understand complicated assemblies.

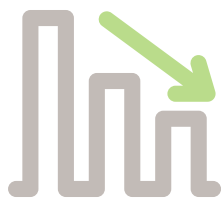


# Pushing the envelope is in our pedigree.

*The more accurate. The less trouble.*

With Innovative technology like Trimble, you get uncompromised precision and eliminate costly mistakes and revisions on your projects.





*Always there when you need us.*

Our 11 strategically located Vulcraft/Verco manufacturing facilities can quickly reach job site locations in the continental U.S. and Canada.



*Efficiency that pays.*

Vulcraft has evolved through the decades to become one of the nation's most technologically advanced manufacturers of steel joists and steel decking.

## Innovation where it counts, the bottom line

As the leader in the industry, we understand that you have to keep pushing forward and continuously find ways to improve. Whether that's discovering more efficient ways to operate, offering higher quality materials at lower costs, or completely revolutionizing the industry with groundbreaking products. We're used to progress. We've been evolving and innovating since our inception. It's why what began as a steel fabricator in post-war America has evolved through the decades to become one of the nation's most technologically advanced manufacturers of steel joists and steel decking.

It's that determination to constantly improve and push the boundaries that keeps us at the top of our industry after all these years.

Because unrelenting innovation produces better products. Whether it's an entirely new offering, or the integration of new technology into an already existing product – our innovation yields better outcomes.

You don't have to look far for evidence of Vulcraft's ingenuity and prowess. You see it in skylines of rural towns and urban cityscapes, you feel it in the way we do business.

But the driving force behind the innovation is our customers. We take great pride in being able to offer our valued customers an experience unmatched by any other in the industry. After all, it's our unrivaled commitment to our customers that really sets us apart from the competition.



*PunchLok® II speeds up the build time.*

The PunchLok® II system is perfect for buildings of all sizes, but its ease of installation works especially well for warehouses, distribution centers and other large buildings – saving you valuable time, money and manpower in the process. PunchLok® II requires minimum effort on the part of the operator, yields higher shear values and offers consistent side lap connections every time. It's just another example of how our innovation makes it easier on you.

# Where innovation meets ingenuity.



*Vulcraft innovation at work*  
PunchLok® II saves time, money & manpower.

---

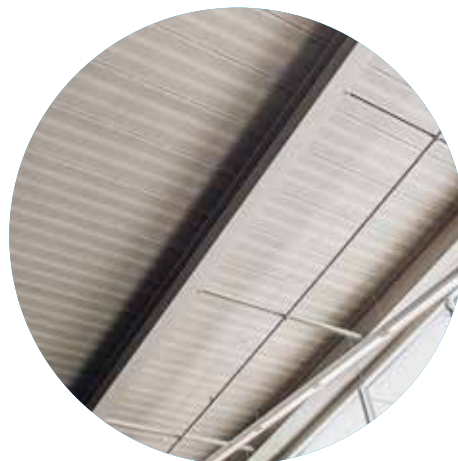
## Leveraging technology and forward thinking

It's crucial to constantly push the boundaries in product innovation. To give our customers the tools to get the job done better than ever before. Because better products produce better outcomes. Our pioneering efforts in product development make satisfying your needs simple, effective and affordable.

---

### DOVETAIL DECKING

Vulcraft is on the forefront of form, function and affordability with the DoveTail Deck line. The system acts as both a ceiling and a deck, which saves you time and money while still outperforming the competition. It's just another example of our innovation at work for you.



---

### PUNCHLOK® II

We saw a better way to install steel roofs and decks. A process that could save time, money and manpower. Our solution? The PunchLok® II system. PunchLok® II requires minimal effort on the part of the operator, yields higher shear values and offers consistent side lap connections every time – all while saving you valuable time and money. Our innovation makes it easier on you.





## STRUCTURAL CELLULAR CEILING/DECK

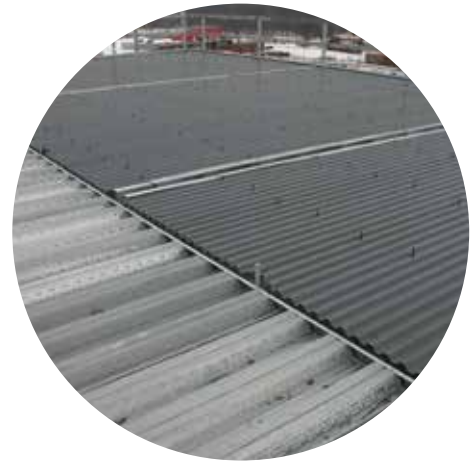
Strength, aesthetics, versatility, affordability. Our Structural Cellular Ceiling/Deck offers a little bit of everything. Economical and easy to use, our system gives you a clean, flush look. Plus, it's incredibly sound absorbent – absorbing up to 80% of sound that strikes the ceiling. Whether it's used for interior ceilings, soffits or exterior metal roofs, you can trust that it will perform up to your expectations.



---

## ECOSPAN®

Forge ahead of industry expectations with Ecospan®. This groundbreaking sustainable flooring system boasts a remarkably high strength-to-weight ratio that allows for longer spans, shallower floor depths, greater rigidity and enhanced performance – all while surpassing industry standards for safety, sound and fire ratings. And the patented self-drilling Shearflex® fasteners make installation quick and easy, saving you time, manpower and money.

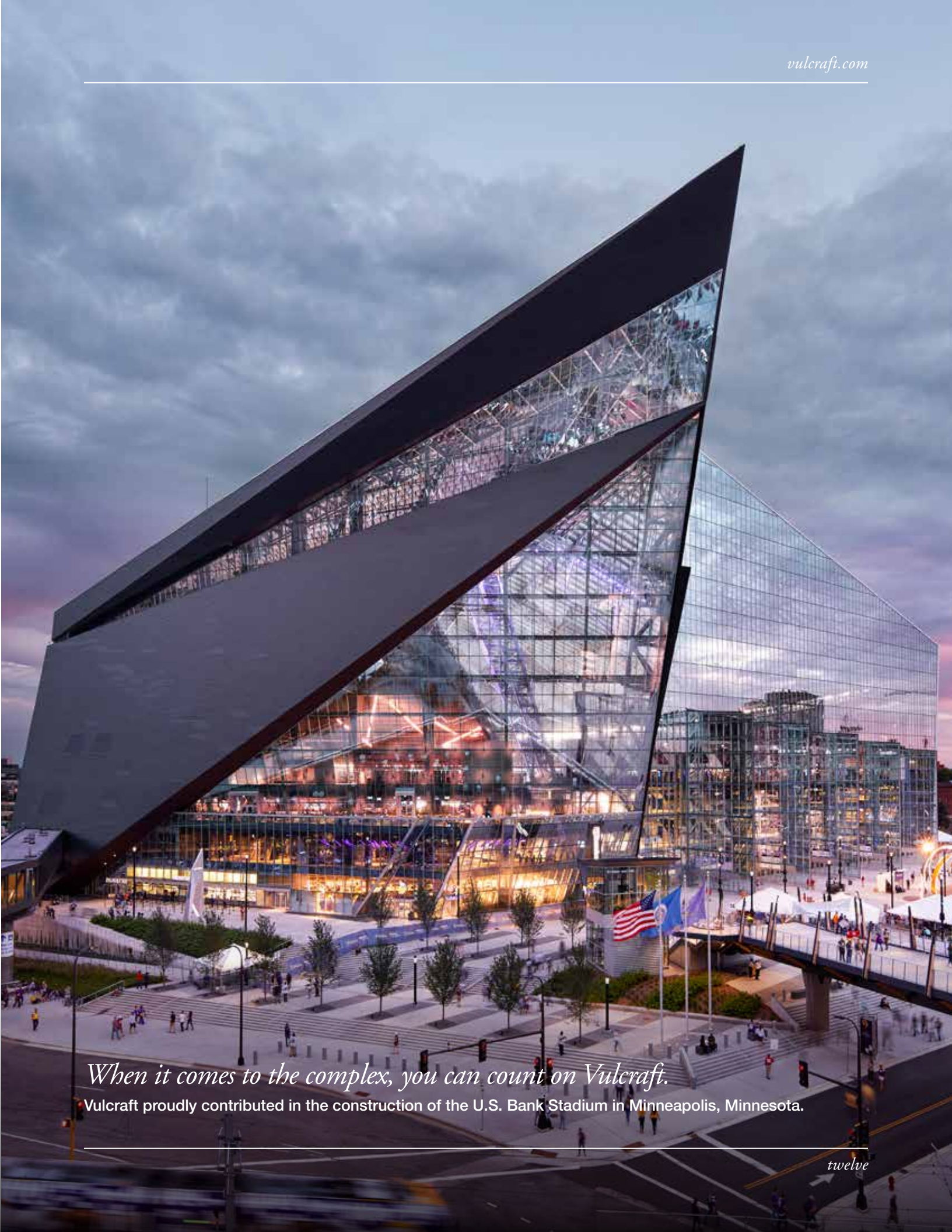


---

## COMPLEX COMPOSITE CAPABILITIES

Vulcraft has the capability to perform on larger, more intricate composite steel deck projects. From high rises and hospitals to stadiums, airports and casinos – there's no project too daunting for the Vulcraft team. We utilize our specialized products and services, leverage our leading-edge technology, apply value-added engineering techniques, and provide project management and job site support throughout the entire process to ensure your project is completed on time, stays within budget and produces the best outcome.





*When it comes to the complex, you can count on Vulcraft.*

Vulcraft proudly contributed in the construction of the U.S. Bank Stadium in Minneapolis, Minnesota.



*Vulcraft Shipping*

---

# Vulcraft delivers peace of mind.



*Vulcraft's industry-leading delivery*  
Highly knowledgeable, experienced and responsible.



*Products and savings delivered*

With 11 strategically placed plants across North America and Canada, we can deliver to many job sites quickly, providing you with reduced freight costs.

## Deliveries when you expect them – on time

From our own fleet east of the Rockies, to our vetted carriers west of the Rockies – Vulcraft delivers. Our knowledgeable, experienced and responsible drivers have worked in the industry for years and understand the importance of getting there on time. And with that understanding comes confidence and peace of mind. Peace of mind knowing that you've partnered with the best in the business and that your materials will be delivered right when you need them, wherever you need them – ensuring a successful outcome no matter the project.

We're everywhere. With 11 plants strategically scattered across North America, we're never too far from you and your building needs. Each of our facilities offers a wide range of Vulcraft products, so you'll always have exactly what you need nearby. Because of our wide reach, we can be at many job sites within one day – saving you time, saving you stress and saving you money.

*It's a ceiling. It's a roof. No, it's both.*

Vulcraft's Structural Cellular Ceiling/Deck combines functional, structural, aesthetic design and affordability in one product. By acting as both a ceiling and roof, this versatile product helps you achieve economies in construction. And it provides the clean and uncluttered appearance that is perfect for many different applications, including cafeterias, gymnasiums and indoor athletics facilities.

# The proof is always in the outcome.



*Efficient joist and decking installation*

Our innovative products are easy to use, look great and reduce construction costs.



The culmination of our innovative approach, progressive technology, pioneering new products and comprehensive service and support is a successful outcome for our customers. From initial concept through final delivery, our teams work hard to ensure that we are offering products and services unmatched by anyone in the industry.



JOIST



ECOSPAN®



COMMERCIAL



RETAIL



DECK



JOIST



JOIST



CELLULAR DECKING



MULTIFAMILY



## When you build it, bring it to NuHeights.

Each year, the NuHeights Design Awards recognize excellence and quality in professional design and building construction. The competition is open to fabricators, erectors, architects and general contractors of commercial buildings in the U.S. and Canada. Recognition includes inclusion in our annual awards brochure, project promo sheet, press releases and publicity, Vulcraft website photo gallery and winner plaque.

*If interested, please contact your local Vulcraft representative for more details.*

---

### *NuHeights Design Award categories*



COMMERCIAL



EDUCATION



GOVERNMENT/  
INSTITUTIONAL



MANUFACTURING/  
INDUSTRIAL



MULTIFAMILY/  
APARTMENTS



OFFICE



RECREATION/  
SPORTS FACILITIES



RELIGIOUS



RETAIL



TRANSPORTATION



WAREHOUSE/  
DISTRIBUTION



SEE OUR GALLERY OF  
WINNERS AT [VULCRAFT.COM](http://VULCRAFT.COM)

---

Thank you for giving up some of your precious time to let us show you how Vulcraft can partner with you by providing better products and delivering better outcomes.

If you'd like to discuss how we can work together on your next project, please give us a call or visit our website.

*[vulcraft.com](http://vulcraft.com)*

Isn't it time to build  
better with Vulcraft?



**Better Partners. Better Products.  
Better Outcomes.**

**ALABAMA**

7205 Gault Avenue N.  
Fort Payne, AL 35967  
P.O. Box 680169  
Fort Payne, AL 35968  
P: 256.845.2460  
F: 256.845.2823

**ARIZONA**

4340 North 42nd Avenue  
Phoenix, AZ 85019  
P: 602.272.1347  
F: 602.272.0284

**CALIFORNIA/ANTIOCH**

607 Wilber Avenue  
Antioch, CA 94509-7502  
P: 925.778.2102  
F: 925.757.0464

**CALIFORNIA/FONTANA**

8333 Lime Avenue  
Fontana, CA 92335  
P: 909.822.8079  
F: 909.822.1015

**CANADA/ONTARIO**

1362 Osprey Drive  
Ancaster, ON L9G 4V5  
P: 289.443.2000

**INDIANA**

6610 County Road 60  
P.O. Box 1000  
St. Joe, IN 46785  
P: 260.337.1800  
F: 260.337.1801

**NEBRASKA**

1601 West Omaha Avenue  
Norfolk, NE 68701  
P.O. Box 59  
Norfolk, NE 68702  
P: 402.644.8500  
F: 402.644.8528

**SOUTH CAROLINA**

1501 West Darlington Street  
P.O. Box 100520  
Florence, SC 29501  
P: 843.662.0381  
F: 843.662.3132

**TEXAS**

175 County Road 2345  
P.O. Box 186  
Grapeland, TX 75844  
P: 936.687.4665  
F: 936.687.4290

**UTAH**

1875 West Highway 13 South  
P.O. Box 637  
Brigham City, UT 84302  
P: 435.734.9433  
F: 435.723.5423

**VULCRAFT OF NEW YORK**

621 Main Street  
Chemung, NY 14825  
P: 607.529.9000  
F: 607.529.9001

**VULCRAFT/NATIONAL ACCOUNTS**

6230 Shiloh Road  
Suite 140  
Alpharetta, GA 30005  
P: 678.455.6553  
F: 678.455.9216